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# Technical Article

Technical Article Content Pulled from the NIBA Belt Line Newsletter

## NIBA Technical Resources

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*Habasit Belting, Inc.*

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What type of belt cover will withstand magnesium sulfate?  
Will rubber work? What type of rubber?  
How do you explain the term “dynamic fatigue” to a non-belting person?  
What can you use as a quick introduction to help anyone with belt tracking?  
Need to know about ISO standards that pertain to conveyor belting?

While there are many internal and external resources a belt salesperson can use to answer these questions, there are very few that will cover most of them in one single source... unless, you use a **NIBA Engineering Manual**.

This useful tool is available in hardcopy or CD format to NIBA members. The question is: are your customer service people, field sales force, and shop professionals using it? Do they have access to it? Speaking from personal experience, the reference tools I use the most are the CD and the NIBA Web site—niba.org. But, where there is no access to computers, it helps to have a printed copy of the manual handy.

When it comes to locating a source for belting technical know-how, NIBA technical resources including technical belting seminars, Web site, videos, and publications will definitely provide the best return for your training and education dollar.

One often forgotten resource is direct access to the NIBA Technical Committee. When guidance and solutions on flat conveyor belting cannot be found elsewhere, all it takes is a call to NIBA Headquarters. The call is routed to the Technical Committee chairman, and it is assigned to a committee member for research. A verbal or written report is made to the committee for discussion and final answer. To have such a group of human and technological resources available, from one single source, would rate a pretty high payroll. These high tech professionals are volunteers!

No matter the size of your distributorship, there are many resources available to you by virtue of your NIBA membership. This can make the difference between a successful application or an unhappy customer.

Next time you're in a technical bind—remember that as a NIBA distributor, YOU have the Tech Power\*.

*For answers to the introductory questions, look at the NIBA Chemical Resistance Chart (CD or hardcopy), the Belting Terms section (Web site), Belt Tracking Video (CD or VHS format), and the Conveyor Belting ISO Standards screen (CD Rom).*

*Tech Power\* is not a Georgia college football term.*